

BALANCE SHEET

As at 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		458,488,207,667	512,469,623,738
I. Cash and cash equivalents	110		64,794,777,524	127,167,769,453
1. Cash	111		16,853,777,524	61,285,769,453
2. Cash equivalents	112		47,941,000,000	65,882,000,000
II. Short-term financial investments	120		-	-
1. Short-term investments	121			
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		137,691,849,960	103,690,124,691
1. Trade accounts receivables	131		90,798,767,287	89,681,511,287
2. Advances to suppliers	132		37,710,181,646	14,755,449,014
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		28,070,398,563	14,761,008,175
6. Provision for short-term bad receivables	139		(18,887,497,536)	(15,507,843,785)
IV. Inventories	140		222,986,336,884	251,928,715,414
1. Inventories	141		224,016,206,244	252,936,789,077
2. Provision for devaluation of inventories	149		(1,029,869,360)	(1,008,073,663)
V. Other short-term assets	150		33,015,243,299	29,683,014,180
1. Short-term prepaid expenses	151		996,244,936	
2. VAT deductible	152		7,853,674,151	8,917,311,066
3. Tax and accounts receivable from State budget	154		6,705,714,219	4,539,659,280
4. Other short-term assets	158		17,459,609,993	16,226,043,834
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		75,071,841,136	73,077,256,282
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		62,190,211,800	60,565,605,712
1. Tangible fixed assets	221		57,116,864,252	55,317,316,713
- Historical cost	222		117,743,346,649	110,445,009,231
- Accumulated depreciation	223		(60,626,482,397)	(55,127,692,518)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		5,073,347,548	5,248,288,999
- Historical cost	228		6,077,633,449	6,077,633,449
- Accumulated depreciation	229		(1,004,285,901)	(829,344,450)
4. Construction in progress expenses	230			
III. Property investment	240		2,140,020,594	2,231,634,789
- Historical cost	241		3,515,187,507	3,515,187,507
- Accumulated depreciation (*)	242		(1,375,166,913)	(1,283,552,718)
IV. Long-term financial investments	250		10,594,694,570	10,123,866,329
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		10,544,694,570	10,073,866,329
3. Other long-term investments	258		50,000,000	50,000,000
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		146,914,172	156,149,452
1. Long-term prepaid expenses	261		146,914,172	156,149,452
2. Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269			
TOTAL ASSETS	270		533,560,048,803	585,546,880,020

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		239,787,066,399	287,445,742,257
I. Short-term liabilities	310		220,633,797,364	279,649,570,199
1. Short-term borrowing and debts	311		82,853,606,316	120,396,154,644
2. Trade accounts payable	312		61,639,748,361	49,021,474,765
3. Advances from customers	313		13,464,615,131	12,541,467,172
4. Taxes and liabilities to State budget	314		1,503,800,476	1,018,941,491
5. Payable to employees	315		(1,686,108,665)	8,669,070,562
6. Payable expenses	316			
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		63,037,976,297	87,973,223,770
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		(179,840,552)	29,237,795
II. Long-term liabilities	330		19,153,269,035	7,796,172,058
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		1,039,396,500	1,032,396,500
4. Long-term borrowing and debts	334		18,110,477,835	6,760,380,858
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		3,394,700	3,394,700
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		291,134,615,197	277,639,582,309
I. Capital sources and funds	410		291,134,615,197	277,639,582,309
1. Paid-in capital	411		99,634,500,000	99,634,500,000
2. Capital surplus	412		144,032,786,110	143,580,598,750
3. Other capital of owner	413			
4. Treasury stock	414		(5,459,004,954)	(8,175,297,594)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			(1,621,194,624)
7. Investment and development fund	417		9,490,529,120	7,461,267,181
8. Financial reserve fund	418		8,411,782,367	5,289,767,696
9. Other fund belong to owner's equity	419			
10. Retained profit	420		7,586,123,635	4,032,041,981
11. Capital for construction work	421		27,437,898,919	27,437,898,919
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439		2,638,367,207	20,461,555,454
TOTAL RESOURCES	440		533,560,048,803	585,546,880,020

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets			0	0
2. Goods held under trust or for processing			520,423,007	671,279,225
3. Goods received on consignment for sale			609,138,765	609,138,765
4. Bad debts written off			2,235,635,923	2,235,635,923
5. Foreign currencies:			510,022.28	2,676,808.59
+ USD				
+ EUR				
6. Subsidies of state budget			0	0

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		135,213,228,432	116,732,203,685	276,949,388,395	290,885,521,541
2. Deductions	02		11,046,720,358		29,167,516,764	1,882,954,545
3. Net sales and services	10		124,166,508,074	116,732,203,685	247,781,871,631	289,002,566,996
4. Cost of goods sold	11		106,542,806,253	92,846,842,408	208,753,871,732	235,207,757,571
5. Gross profit	20		17,623,701,821	23,885,361,277	39,027,999,899	53,794,809,425
6. Financial income	21		1,276,297,742	1,165,913,261	7,767,237,570	12,350,457,317
7. Financial expenses	22		2,122,257,519	2,374,020,531	5,626,702,092	6,380,272,887
<i>Include: Interest expense</i>	23		<i>1,898,742,874</i>	<i>2,129,122,900</i>	<i>3,801,500,723</i>	<i>5,303,871,957</i>
8. Selling expenses	24		1,565,388,269	2,047,065,581	4,566,348,921	5,143,004,609
9. General & administrative expenses	25		10,394,450,459	10,235,381,410	31,594,560,680	35,662,772,546
10. Net operating profit	30		4,817,903,316	10,394,807,016	5,007,625,776	18,959,216,700
11. Other income	31		298,581,771	298,409,234	9,160,847,650	759,847,610
12. Other expenses	32		27,272,727	1,477,200	985,010,663	25,484,445
13. Other profit	40		271,309,044	296,932,034	8,175,836,987	734,363,165
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		5,089,212,360	10,691,739,050	13,183,462,763	19,693,579,865
16. Current corporate income tax expenses	51		1,189,492,341	2,572,546,784	3,176,713,280	4,741,075,254
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		3,899,720,019	8,119,192,266	10,006,749,483	14,952,504,611
18.1 Profit after tax of minorities	61		104,684,901	178,409,105	80,367,207	327,422,425
18.2 Profit after tax of the parent company's shareholders	62		3,753,343,936	7,940,783,161	10,006,924,861	14,625,082,186
19. EPS (VND/share)	70		395	835	1,052	1,519

CASH FLOW STATEMENT

Quarter 3/ 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	01		13,264,005,348	19,693,579,865
2. Adjustment in accounts				
Fixed assets depreciation	02		5,673,731,329	5,663,034,140
Provisions	03		3,401,449,448	8,415,897,716
Unrealized foreign exchange difference loss/gain	04		(1,950,711,001)	(1,890,471,564)
Loss/gain from investments	05		(16,262,013,214)	(12,868,964,413)
Interest expenses	06		3,801,500,723	5,303,871,957
3. Operating profit before the changes of current capital	08		7,927,962,633	24,316,947,701
Changes in accounts receivable	09		(39,717,363,203)	(38,316,890,297)
Changes in inventories	10		28,920,582,833	(55,431,227,547)
Changes in trade payables	11		(21,257,146,160)	7,145,586,790
Changes in prepaid expenses	12		(987,009,656)	(1,189,829,744)
Paid interest	13		(6,073,940,141)	(5,303,871,957)
Paid corporate income tax	14		(2,447,539,809)	(6,366,404,220)
Other receivables	15		186,178,487,415	54,365,912,036
Other payables	16		(180,072,556,040)	(17,536,657,559)
Net cash provided by (used in) operating activities	20		(27,528,522,128)	(38,316,434,797)
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(7,298,337,418)	(2,053,909,584)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22			
3. Cash paid for lending or purchase debt tools of other companies	23			(30,000,000,000)
4. Withdrawal of lending or resale debt tools of other companies	24			35,000,000,000
5. Cash paid for joining capital in other companies	25		(2,466,285,656)	18,000,000,000
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27			
Net cash used in investing activities	30		(9,764,623,074)	20,946,090,416
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			(2,054,508,816)
3. Cash received from long-term and short-term borrowings	33		138,499,089,436	158,085,223,172
4. Cash paid to principal debt	34		(164,691,540,787)	(124,736,479,048)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(508,590,000)	(14,313,785,000)
Net cash (used in) provided by financing activities	40		(26,701,041,351)	16,980,450,308
Net cash during the period	50		(63,994,186,553)	(389,894,073)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		127,167,769,453	87,927,492,805
Influence of foreign exchange fluctuation	61		1,621,194,624	
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		64,794,777,524	87,537,598,732